



Expanding a Tradition of Care

UNIHEALTH FOUNDATION

2002 Annual Report



ANNUAL MESSAGE

Expanding a Tradition of Care

From its origin as a nonprofit healthcare provider through its transformation to a healthcare philanthropy, UniHealth Foundation has endorsed its historical mission while embracing values to support and expand the means by which that mission is accomplished. One of our core values, partnerships with and among the nonprofit sector, provides a framework for expanding the tradition of care beyond hospital walls out into the community. Partnerships enable the Foundation to fulfill its mission in the most efficient way possible, through the work of nonprofit service providers.

Instead of dwelling on the overwhelming negatives of today's dismal economy, we would like to focus on a positive: a bear stock market creates a bull social sector market for partnerships. The UniHealth Foundation grants described in this annual report include partnership teams composed of various configurations of grantmaking foundations, support organizations, hospitals, clinics, nonprofits, educational institutions and public agencies. Though diverse in composition, each is focused on accomplishing the shared objective of building healthier communities.

We agree with Albert Einstein that, "In the middle of difficulty lies opportunity." The formidable challenges of growing need and declining resources should not discourage us. Rather, these difficulties inspire us to think outside the box and embrace the opportunity to craft innovative programs to bolster our community's health status. We cannot fix the economy or supplant public support, but we can work harder to provide the leadership to enable those who do the work to do it better.

We value and respect the relationships we have built to date. Going forward, UniHealth Foundation will continue to expand its tradition of care, to embrace innovative solutions, and to encourage partnerships that benefit the communities we serve. As you read this annual report, we hope you will be motivated to accept our invitation to think creatively and partner with us in building healthier communities.



David R. Carpenter
Chairman & CEO



Mary Odell
President



GENERAL PURPOSE FUND

Assistance League of Newport-Mesa

Santa Ana, California native Dr. Koren Borland graduated from the UCLA School of Dentistry with the goal of providing community service and putting dental care in the forefront of healthcare. After contemplating service outside the United States, Dr. Borland determined that her ambition could be realized close to home in the Newport-Mesa Unified School District, where children of the working poor and their parents have limited access to dental treatment and education. In addition to providing direct dental treatment services at the Assistance League of Newport-Mesa's Children's Dental Health Center, Dr. Borland, with the support of UniHealth Foundation grant and an energetic cadre of volunteers, has initiated a dental education and disease prevention program for children and their parents.

"When you educate, you uplift," explains Dr. Borland. Now all of the Center's new patients and their families attend dental health education programs where they learn behaviors that promote good dental hygiene. Dr. Borland explains, "Parents are learning about baby bottle tooth decay and how important baby teeth are. They are learning how to provide good nutrition on limited budgets-little details that have big impact on their children's overall health and well-being." Parents also are encouraged to enroll their children in dental insurance programs for which they may be eligible.

Evaluation will be conducted over the life of the grant to assess the success of the programs main goal, a reduction in the number of dental procedures as a result of children and families practicing preventive measures for healthy smiles and good dental health. Ultimately,

Dr. Borland and her staff hope to foster lifetime habits that promote good general health, including dental health.

Herandy and Bernice Ramirez show off their healthy smiles and Plaquebusters Certificates.

Dr. Koren Borland helps Diana and Angelica Arroyo understand the importance of proper dental hygiene.



GENERAL PURPOSE FUND

People Assisting the Homeless

Every night, as many as 41,000 people in the City of Los Angeles are homeless. Despite the best efforts of diverse nonprofit and government agencies, the number of homeless individuals has not diminished and may even be growing. Acknowledging the need to develop new program models to break the cycle of homelessness, People Assisting the Homeless (PATH) created PATHMall, an on-site collaboration of PATH and 19 social service organizations that together provide a coordinated response to the immediate humanitarian needs of homeless clients and the underlying causes of homelessness. An integral component of PATHMall's continuum of services is the PATHHealth Clinic, which functions as both an urgent care provider and a medical home for PATH's clients.

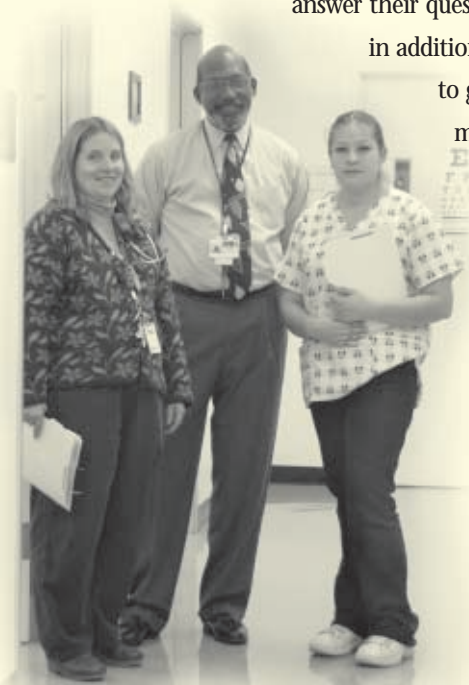
"Our program is a little different from other providers because we work with individuals over a longer period of time," explains Robert Smith, PATH's Director of Health Services. "Identifying a consistent source of medical care helps our clients become less crisis-driven and stabilizes and improves the quality of their lives."

PATHClinic's family nurse practitioner, Nancie Barnette, who works under supervision of a medical director, is the clinic's primary care provider. She understands and appreciates the special needs of her patients. "This part of Los Angeles is overwhelmed by the health-care needs of the homeless, virtually all of whom have no medical insurance. Most of my patients haven't seen a doctor in a long time, so I make an effort to spend time with them, answer their questions, and provide some health education and prevention services in addition to treating their immediate medical needs. I do everything I can to get my patients to where they need to be so that their complicated medical and psychosocial needs can be met."

Since opening in May 2002, PATHHealth Clinic has served the healthcare needs of 775 patients, giving a hand up to help the homeless navigate the difficult road back into the mainstream.

Nancie Barnette, Family Nurse Practitioner, Robert Smith, Director of Health Services, and Alejandra Garnicia, Medical Assistant, cooperate with 19 other social services providers to help the homeless back into the mainstream.

Chronic health problems and lack of access to affordable health care are major causes of homelessness in Los Angeles County.





HOSPITAL FUND

Children's Hospital of Orange County

California hospitals are experiencing a critical shortage of registered nurses. Driven by a decreasing supply of new nurses amidst a growing demand for health care, statewide, the hospital vacancy rate for registered nurses is as high as twenty percent, with a forty-six percent turnover rate for first-year nurses. The shortage of pediatric nurses is even more alarming. Of the California's 240,000 plus nurses, only six percent are trained in pediatrics. "To fulfill our mission of nurturing, advancing and protecting the health and well-being of children," states Kimberly Cripe, President and CEO of Children's Hospital of Orange County (CHOC), "We must have an adequate supply of trained pediatric nurses."

CHOC's Pediatric Nurse Training Initiative aims to stabilize the pediatric nursing supply in Orange County and decrease the number of nursing vacancies by providing 40 new nursing graduates each year with a comprehensive six month pediatric nursing internship program. The paid internship experience includes clinical training with one-to-one preceptors, classroom education, mentoring, support groups and individualized rotations. Upon completion, nurses will have the skills and confidence to work independently in the highly specialized field of pediatric nursing.

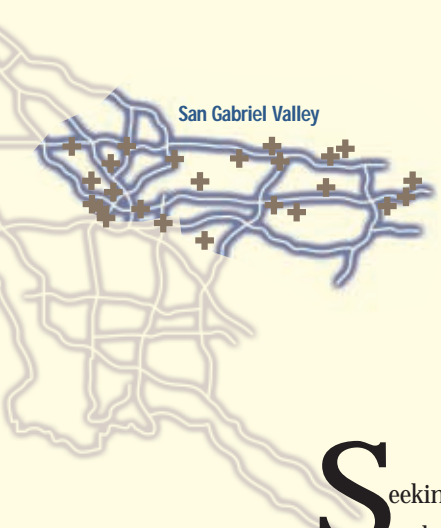
In describing the program's impact on her entrance into the nursing workforce, one recent graduate said, "The program provided me the opportunity to learn the ropes with baby steps instead of being thrown into the deep end of the pool and being told to sink or swim. Now I am a more competent and confident professional." Adds Preceptor Heidi Pinkerton, "Teaching enhances my skills and motivates me to keep abreast of the newest medical innovations." Long term, CHOC anticipates that as a result of the Pediatric Nurse Training Initiative, a highly stable, skilled permanent nurse workforce will be available to respond to the pediatric patient care needs of the more than 100,000 children served each year.



Preceptor Cathy Griffin helps intern Beth Enniss translate the skills she learned in nursing school into the pediatric specialty clinical setting.

Guadalupe Corona with her mother, Maria Corona, receives competent care from nurse intern Pamela Garcia and Preceptor Heidi Pinkston.





San Gabriel Valley

HOSPITAL FUND

Huntington Memorial Hospital

Seeking to enhance the scope of care for patients with terminal and life-altering illness and their families, Huntington Memorial Hospital joined Hospice of Pasadena to establish the Hospice Volunteer Program. A highly cost-effective and compassionate strategy for delivering needed psychosocial and practical support services, the Hospice Volunteer Program prepares community members to deal with logistical and emotional issues that clinicians are unable to handle. These might include feeding pets for hospitalized seniors who live alone, grocery shopping for patients recovering at home from complicated surgeries, or providing listening and understanding ears and hearts for dying patients and their families.

Elizabeth Warner, who retired from social work in 1990, is currently a hospice volunteer to two clients, a woman approaching her 105th birthday, and the surviving daughter of a cancer victim. When asked why she volunteers, Elizabeth responded, "I feel it's a blessing to be needed. I look on these patients as my blessing." Elizabeth insists that her work is rewarding, precious, not at all depressing, much needed and well appreciated. In addition to providing company and bereavement counseling, hospice volunteers offer moral and emotional support and relief time to primary caretakers of the terminally ill.

Over the two-year life of the grant, The Hospice Volunteer Program will recruit 100 additional volunteers, who will be prepared for service via an enhanced training protocol based upon national standards and best practices in the field. Gradually, the program's service capacity will be increased to include an additional 105 patients in the hospital setting and 105 patients in their homes. An ongoing evaluation will measure the effectiveness of the volunteers' training as well as the impact of their services.



"Sometimes just being there is the principal benefit you can bring."

Elizabeth Warner



Hospice volunteer, Elizabeth Warner, helps Shahla Alfi accept the loss of her mother to cancer.



HOSPITAL FUND
UCLA School of Dentistry

Envisioning a fundamental shift in the way an underserved community accesses oral health services, Dr. Marvin Marcus, Chair of the Division of Public Health and Community Dentistry at the UCLA School of Dentistry, assembled a team of university, hospital and community partners to develop the Northeast San Fernando Valley Community Oral Health Initiative. "I thought that UniHealth Foundation's focus on education, prevention and treatment would be a natural fit with our Initiative," comments Dr. Marcus, "And it has been."

Supported over the past three years with grants totaling \$863,000, the Initiative's ultimate goal is the establishment of a permanent community-university dental facility staffed by UCLA faculty, residents and dental students in the San Fernando/Pacoima community. Methods for accomplishing this goal include community-based health promotion, disease prevention and planning, facility, site and program development, school-based outreach, education and service delivery, and the development of linkages among local schools, community colleges, and universities for health career development.

Accomplishments to date are impressive. Local residents are involved in all phases of the planning process. Mission Community Hospital has committed to housing the clinic at its San Fernando Campus. Residents trained as community-based oral health educators (promotoras) are conducting outreach and oral health and consumer education at sites throughout the community. UCLA faculty and dental students are providing dental screenings, sealants and follow up services in school settings. A Dental Workforce Apprentice Program has been established to train promotoras as receptionists and clinic managers.

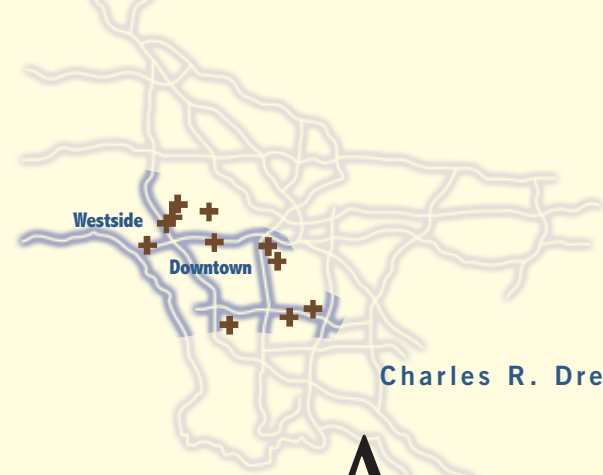
"UniHealth Foundation's support allowed UCLA to involve community partners such as the Los Angeles Educational Partnership, Mission Community Hospital and local schools to guide and assist us throughout the process," notes Dr. Marcus. "Of particular importance are the promotoras, who come from the community and provide the link between the families, dental students and all aspects of the Initiative." The Initiative's benefits are twofold, addressing profound oral health disparities in a medically underserved community and enabling students to experience the value of service in high need communities.



Jesus Hernandez and friend practice good dental hygiene.

Dr. Eric Dixon provides instruction and supervision for UCLA dental students David Dorfman and Midori Tachibana





HOSPITAL FUND

Charles R. Drew University at King/Drew Medical Center

A visionary partnership involving a medical school, a Los Angeles County public hospital and a community clinic is providing a coordinated continuum of health care services to residents of South Central Los Angeles. Responding to a critical need to expand access to quality primary and subspecialty care for children and their families, the Department of Pediatrics of Charles R. Drew University of Medicine and Science, King/Drew Medical Center and St. John's Well Child Clinic created the South Central Los Angeles Health Care Alliance to coordinate and maximally utilize healthcare services already existing within the community. The Alliance provides a "one-stop" medical home for comprehensive primary care, fast track specialty service referrals, basic health education for families, and case management support to families as they learn to navigate L.A.'s complicated public health system.

"Many of my patients have limited financial resources and don't know where to go when they need specialty care, so they wait and often experience preventable complications," says Dr. Anjanette Hogan, a primary care physician at St. John's Well Child Clinic in Compton. "As a community based physician, I feel good to know that if my patients need referrals to specialty care, I have an avenue to access it for them."

In less than a year, the Alliance has connected over 2,000 families to a stable source of primary care, reduced the average specialty appointment wait time from four months to three weeks, and attached 88% of all uninsured patients to a revenue stream by enrolling them in the public or private insurance programs for which they are eligible.

"County facilities get a bad rap, but there are lots of excellent doctors at King/Drew. The Alliance is reestablishing rapport and respect for this public hospital in our community."



Fernando Velasques can count on Dr. Anjanette Hogan for primary care at St. John's Well Child Clinic and on Dr. Frederick James for pediatric subspecialty care at King/Drew Medical Center.



A new model of healthcare delivery promises to expand access to specialty care while providing a consistent source of primary care for residents of South Central Los Angeles.

To give away money is an easy matter, and in any man's power. But to decide to whom to give it, and how large and when, and for what purpose and how, is neither in every man's power—nor an easy matter. Hence it is that such excellence is rare, praiseworthy and noble.

— Aristotle

Grants Awarded from the General Purpose Fund

Agency	Purpose	Amount
AIDS Project Los Angeles	To support two school-based HIV education and prevention programs	\$ 50,000
Assistance League of Newport-Mesa	For the Children's Dental Health Center	\$ 34,730
California Science Center	To support BrainWorks, a project of the traveling Science Theatre on Tour	\$ 15,000
California State University Northridge	To support the Spinal Cord Injury Post Rehabilitation Program at the CSUN Center for Achievement for the Physically Disabled	\$ 50,000
Children's Dental Center	To launch The Wellness Ticket, a comprehensive oral health care program for low-income children	\$ 50,000
Coalition of Orange County Community Clinics	To incorporate utilization and retention data into the Accessing Health Insurance for Families Database	\$ 25,000
Grantmakers in Aging	To support the Annual Conference	\$ 5,000
Grantmakers in Health	For the Support Center for Health Foundations	\$ 10,000
Long Beach City College	For the expansion of the Nursing and Health Technologies Learning Center and Skills Laboratory Program	\$ 30,000
Loyola High School	To support project management and the student trainer for the Southern California Special Olympics	\$ 10,000
National Health Foundation	To support the Nursing Workforce Initiative	\$ 50,000
Northeast Valley Health Corporation	To support the Continuum of Care Program for low-income patients with chronic health conditions	\$ 50,000
People Assisting The Homeless	To fund the Licensed Vocational Nurse and Project Director for the PATHHealth Clinic	\$ 40,000
South Bay Family Healthcare Center	To support the Diabetes Management Program	\$ 16,000
South Central Los Angeles Ministry Project	To fund the Bilingual Counseling Program	\$ 25,000
Southern California Association for Philanthropy	Membership support	\$ 6,500
Volunteers of America	To support the Los Angeles County Jail Re-Entry Program	\$ 40,000
Weingart Center Association	To support the Clinical Services Department for Chemically Dependent, Mentally Ill Homeless Individuals	\$ 50,000
Various Nonprofit Agencies	Grants matching charitable giving by directors and staff	\$ 9,550

Grants Awarded from the Hospital Fund

Hospital	Purpose	Amount
Catholic Healthcare West	To support the development and implementation of an accounting and performance monitoring system for hospital community benefit	\$ 53,394
Cedars-Sinai Medical Center	To support a case study of the planning, development and implementation of Patient Care Expert, a computerized physician order entry and information system	\$ 366,043 over 2 years
Charles R. Drew University at King/Drew Medical Center	To support the South Central Los Angeles Health Care Alliance in partnership with St. John's Well Child Clinic	\$ 268,704
Childrens Hospital Los Angeles	To support the pilot phase of the Ambulatory Care Initiative	\$ 225,000
Childrens Hospital Los Angeles	To support the School-Based Clinic at Los Angeles High School	\$ 100,000
Children's Hospital of Orange County	To support the Nursing Internship Program	\$ 375,000 over 3 years
Citrus Valley Health Partners	To support the Comprehensive Perinatal Services Program in partnership with Community Outreach for Prevention and Education (COPE)	\$ 150,000
Department of Veterans Affairs Greater Los Angeles Healthcare System	To support the New Directions North Dual Diagnosis Program	\$ 250,000
Good Samaritan Hospital	To provide a matching grant for nursing education scholarships for Mount St. Mary's College Associate Degree in Nursing Program	\$ 25,000
Harbor-UCLA Research and Education Institute	To support a planning grant for Computerized Physician Order Entry at Harbor-UCLA Medical Center	\$ 75,075
Hoag Memorial Hospital Presbyterian	To support the development and implementation of an accounting and performance monitoring system for hospital community benefit	\$ 26,696
Huntington Memorial Hospital	To support the Hospice Volunteer Program	\$ 200,000 over 2 years
Huntington Memorial Hospital	To support the Parent Connection Program associated with the Neonatal Intensive Care Unit	\$ 35,000
Kaiser Permanente Los Angeles	To support the Kaiser Foundation Hospitals-Southern California, Community Clinic Association of Los Angeles County and Los Angeles Free Clinic Collaboration	\$ 330,000 over 18 months
Kenneth Norris, Jr. Cancer Hospital	Memorial contribution to the John Argue Leukemia Research Fund	\$ 5,000

UniHealth Foundation Fiscal Year October 1, 2001 — September 30, 2002

Grants Awarded from the Hospital Fund

Hospital	Purpose	Amount
MemorialCare	To support the Multicultural One-to-One Maternal Child Health Education Program	\$ 133,300
Northridge Hospital Medical Center-Roscoe Campus	To support Diabetes Healthcare for the Hispanic Population	\$ 175,000
Northridge Hospital Medical Center-Sherman Way Campus	To support Children's Assault Treatment Services (CATS)	\$ 84,700
Rancho Los Amigos National Rehabilitation Center	To support the Assistive Technology Loan Program	\$ 183,413
San Gabriel Valley Medical Center	To support the Asian Pacific Islander Domestic Violence Education Outreach Program in partnership with the Asian Pacific American Legal Center and the Center for Pacific Asian Families	\$ 160,000
St. Francis Medical Center	To support Comprehensive Support Services at St. Francis Career College	\$ 150,000
St. Joseph Health System	To support the development and implementation of an accounting and performance monitoring system for hospital community benefit	\$ 40,046
St. Joseph Hospital of Orange	To support the Extended Campus Nursing Program in partnership with Santa Ana Community College	\$ 166,413 over 2 years
St. Mary Medical Center	To support the Diabetes Outreach and Treatment Program	\$ 175,500
St. Vincent Medical Center	To support the Community Based End-Stage Renal Disease Education Project in partnership with the National Institute of Transplantation	\$ 173,756
UCLA Healthcare	To support the Palliative Care and End-of-Life Service Program	\$ 298,245 over 2 years
UCLA School of Dentistry	To support Phase III of the Northeast San Fernando Valley Community Oral Health Initiative	\$ 350,000
UCLA School of Medicine, Department of Family Medicine	To support the Sun Valley Asthma Prevention, Intervention and Smoking Prevention Cessation Program	\$ 150,000
University of California Irvine Medical Center	To support increased access to the UCI Family Health Centers	\$282,000
Valley Presbyterian Hospital	To fund the Palliative Care and Bereavement Care Support Program	\$ 396,000 over 2 years
Various Hospitals in Los Angeles and Orange Counties	Grants matching charitable giving by directors and staff	\$ 15,000

UniHealth Foundation Fiscal Year October 1, 2001 — September 30, 2002

**Combined Statements of Financial Position
As of September 30, 2002 and 2001**

	2002	2001
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 12,349,000	\$ 60,260,000
Marketable securities	218,685,000	192,400,000
Loss reimbursement receivable	11,896,000	
Interest receivable and other assets	1,368,000	812,000
Current assets of discontinued operations	21,681,000	20,691,000
Total current assets	<u>265,979,000</u>	<u>274,163,000</u>
Property, plant and equipment, net	94,000	123,000
Noncurrent assets of discontinued operations	7,425,000	5,563,000
Total assets	<u>\$ 273,498,000</u>	<u>\$ 279,849,000</u>
LIABILITIES AND NET ASSETS		
Current liabilities:		
Accounts payable and accrued expenses	\$ 318,000	\$ 1,920,000
Liabilities of discontinued operations	11,647,000	9,562,000
Total current liabilities	<u>11,965,000</u>	<u>11,482,000</u>
Long-term liabilities	3,375,000	4,552,000
Total liabilities	<u>15,340,000</u>	<u>16,034,000</u>
Unrestricted net assets	258,158,000	263,815,000
Total liabilities and net assets	<u>\$ 273,498,000</u>	<u>\$ 279,849,000</u>

**Combined Statements of Activities
For the years ended September 30, 2002 and 2001**

	2002	2001
REVENUES		
Continuing operations:		
Investment income	\$ 6,780,000	\$ 8,264,000
Change in estimated allowances for losses and liabilities related to disposition of discontinued operations	1,348,000	495,000
Other income	1,003,000	666,000
Total revenues	<u>9,131,000</u>	<u>9,425,000</u>
COSTS AND EXPENSES		
Grant expense	5,209,000	5,486,000
General and administrative expenses	3,897,000	1,983,000
Depreciation and amortization	29,000	30,000
Realized loss on sale of marketable securities	1,827,000	22,515,000
Total costs and expenses	<u>10,962,000</u>	<u>30,014,000</u>
Loss from continuing operations	<u>(1,831,000)</u>	<u>(20,589,000)</u>
Discontinued operations:		
Income from discontinued operations	496,000	1,219,000
Change in estimated allowances for losses and liabilities related to disposition of discontinued operations	359,000	912,000
Total discontinued operations	<u>855,000</u>	<u>2,131,000</u>
Net loss	<u>(976,000)</u>	<u>(18,458,000)</u>
Other changes in net assets:		
Net unrealized loss on marketable securities	(16,577,000)	(93,605,000)
Loss reimbursement	11,896,000	—
Decrease in net assets	<u>(5,657,000)</u>	<u>(112,063,000)</u>
NET ASSETS, beginning of year	263,815,000	375,878,000
NET ASSETS, end of year	<u>\$ 258,158,000</u>	<u>\$ 263,815,000</u>

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Kathleen H. Salazar
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Shaheen Kassim-Lakha, M.P.H.
Program Officer

Caroline Chung
Grants Administrator and Financial Assistant

Kyle Arneson
Office Administrator

Kristopher Eames
Special Projects

APPLICATION PROCEDURE

UniHealth Foundation Welcomes Your Inquiries

Applicants should submit a preliminary letter of introduction that includes a brief description of the organization, the project, the geographic area and population served, the amount requested and a copy of the agency's IRS exemption letter. No application form is needed at this preliminary stage. The Foundation's program staff will screen preliminary letters and advise the applicant of the results of this review. Those qualified to submit a proposal will receive detailed information from program staff.

A grant proposal is a request for funding and not a guarantee of an award. Unfortunately, not every worthy request can be funded; however, UniHealth Foundation will give serious consideration to each qualified application.

Please address correspondence to:

Grants Administrator
UniHealth Foundation
5959 Topanga Canyon Blvd., Suite 390
Woodland Hills, CA 91367

Tel: 818-888-4090
Fax: 818-888-4094
www.UniHealthFoundation.org

Helping to Build Healthier Communities



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